## The Fame Index

You don't own your fame - the public does.

# Inside Puck's Paradox: How an Insider Brand Became a Global Habit

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#### By the Fame Index Editorial Team

When Puck launched, it wasn't trying to be everywhere.

It was built as a boutique insider's conversation — an experiment in what happens when great journalists own their work and their relationships with readers.

Four years later, that conversation has quietly become a global ritual.

From *Infobae* in Buenos Aires to *Times of Israel* liveblogs and *Hindustan Times* entertainment rewrites, Puck's scoops and citations have embedded themselves in the professional media bloodstream.

According to the latest **Fame Index**, which tracks behavioural brand equity across industries, **Puck's FY25 fame score of 79.7** places it firmly in the "Durable Loop Fame" tier — brands sustained by repeatable daily rituals, rather than one-time hype.

It's an unusually strong showing for a paywalled media company of its size, and it tells a deeper story about what the brand has built, and where it's headed next.

## The Ritual Engine

Puck's behavioural strength lies in habit.

Its *Daily Courant* newsletter lands in inboxes with the predictability of a market close. Its podcasts — *The Town*, *The Powers That Be* — have developed their own internal loops, where episodes feed into newsletters, newsletters feed into live events, and live events spark new conversations across platforms.

This isn't virality; it's architecture.

The audience doesn't stumble upon Puck — it *returns* to Puck.

That's the difference between awareness and *ritualized attention*, and it's what the Fame Index measures.

Across the 2024–25 window, that structure held firm:

- the afternoon digest ritual continued,
- the attribution loop ("According to Puck...") expanded into five languages,
- and the insider identity remained visible across all regions.

For investors and operators, that consistency matters more than any single traffic metric. It signals that Puck's fame is **self-renewing**.

#### The Paradox of Scale

Yet the same data also reveal Puck's paradox:

it built power by being elite and closed, but it now grows through mass exposure.

In 2025, Puck was cited not only by U.S. media insiders, but by global mainstream outlets reporting on its scoops — and even on *Puck itself*.

The proposed acquisition of *Air Mail* was covered in the *U.K.*, *Singapore*, and *Italy* as media-industry news.

In Latin America, "según Puck News" has become a familiar headline formula.

What began as a whisper among insiders has become a global signal — recognizable shorthand for credibility.

The question facing Puck's next phase isn't "Can it grow?" — that's already evident. It's **how to scale without dissolving the mystique** that made it valuable in the first place.

#### The Human Core

Fame Index data reinforce what Jon Kelly and his team have long understood: the product *is* the journalist.

Puck's audience rituals are powered by the distinct personalities — Belloni, Ioffe, Schleifer, Cohan — whose voice and authority anchor the brand's identity.

This makes for strong connection and high engagement, but it also creates *concentration risk*: if the voices change, so might the relationship.

The challenge ahead is to institutionalize that charisma without flattening it — to make "reading Puck" a behaviour independent of any single byline.

That's a transition only a few media brands have managed: from author-led attention to enduring brand-led trust.

#### The Long Game

The *Fame Index* doesn't measure valuation or revenue; it measures **behavioural equity** — the kind of fame that compounds.

On that front, Puck is building the right foundation.

It has:

- repeatable global rituals,
- measurable audience return behaviour, and
- a brand myth built on access, not noise.

The Air Mail and Artelligence integrations will test whether that foundation can support a larger cultural architecture.

If executed with precision, those moves could evolve Puck from a boutique insider salon into the *institutional voice of the professional class* — without ever chasing mass-market volume.

### Why It Matters

In an era when most media startups are algorithmic commodities, Puck is the rare brand whose fame grows *organically* — through credibility, repetition, and networked trust.

That doesn't just build audience; it builds equity.

And while others chase reach, Puck is quietly constructing something rarer and more durable: a media brand that behaves like a ritual, not a campaign.

#### In short:

Puck's fame is not a flash; it's a habit.

And habits, once locked, are the purest form of brand equity there is.